

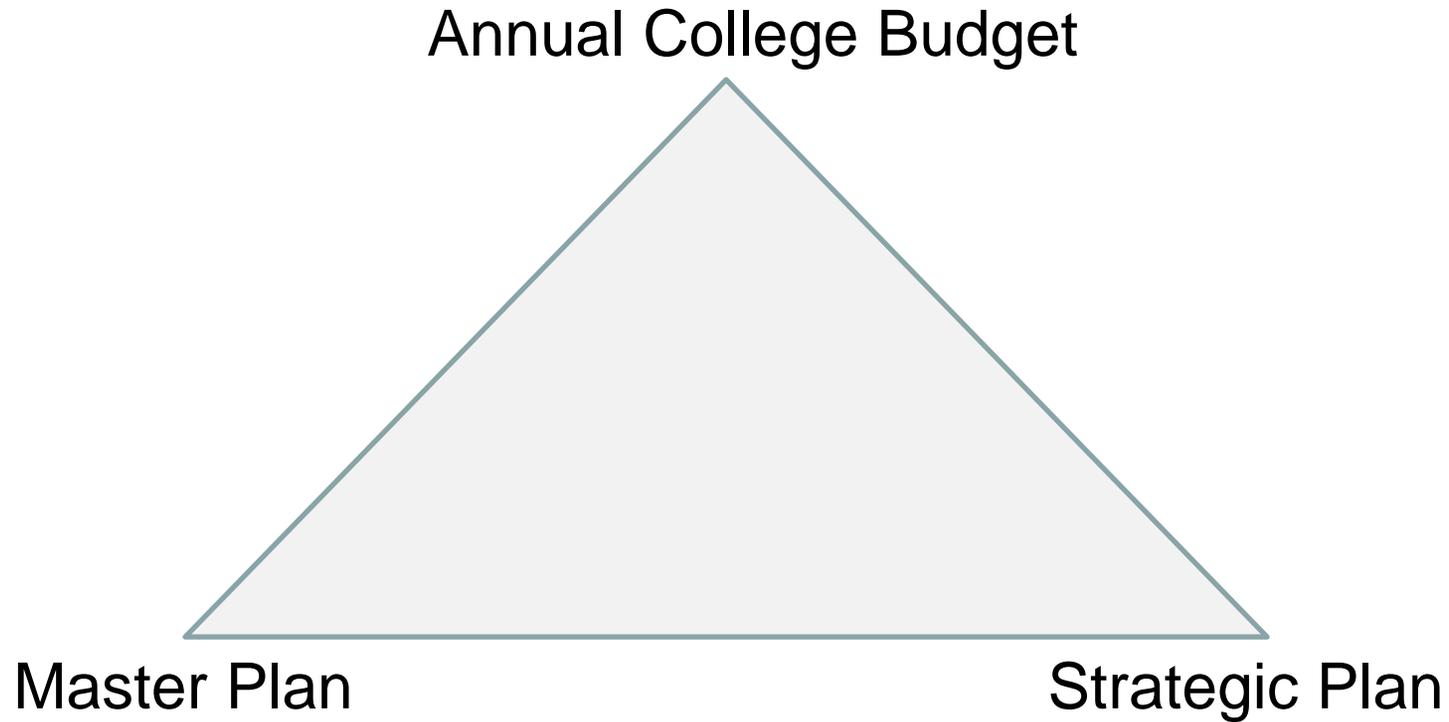


Board Budget Work Session
April 10, 2013

Budget Priorities

- Build a conservative budget that addresses future opportunities
- Make budget adjustments wisely
- Plan for FY 15 and FY 16
- Honor NMJC Staff
- Tie budget to NMJC Board-approved Strategic and Master Plans
- Prioritize capital projects to emerging needs

Triangulation of Plans



Mission Statement

New Mexico Junior College as a comprehensive community college promotes success through learning.

Vision Statement

NMJC will accomplish its Mission
by fostering an environment of:

Excellence

Responsiveness

Effectiveness

Accessibility

Community Involvement

Strategic Plan: Realities of the Future

- Funding pressure, reductions, unpredictability
- External requirements for accountability and effectiveness
- Changing student demographics/profile
- 2015 HLC re-accreditation (Pathways)
- Turnover in senior leadership
- HED Funding Formula Changes

Strategic Objectives

- Student Success
- Communication
- Resource management
- NMJC as a Learning Organization
- Leadership / Faculty
- Educational Quality

New Mexico Junior College Funding Streams

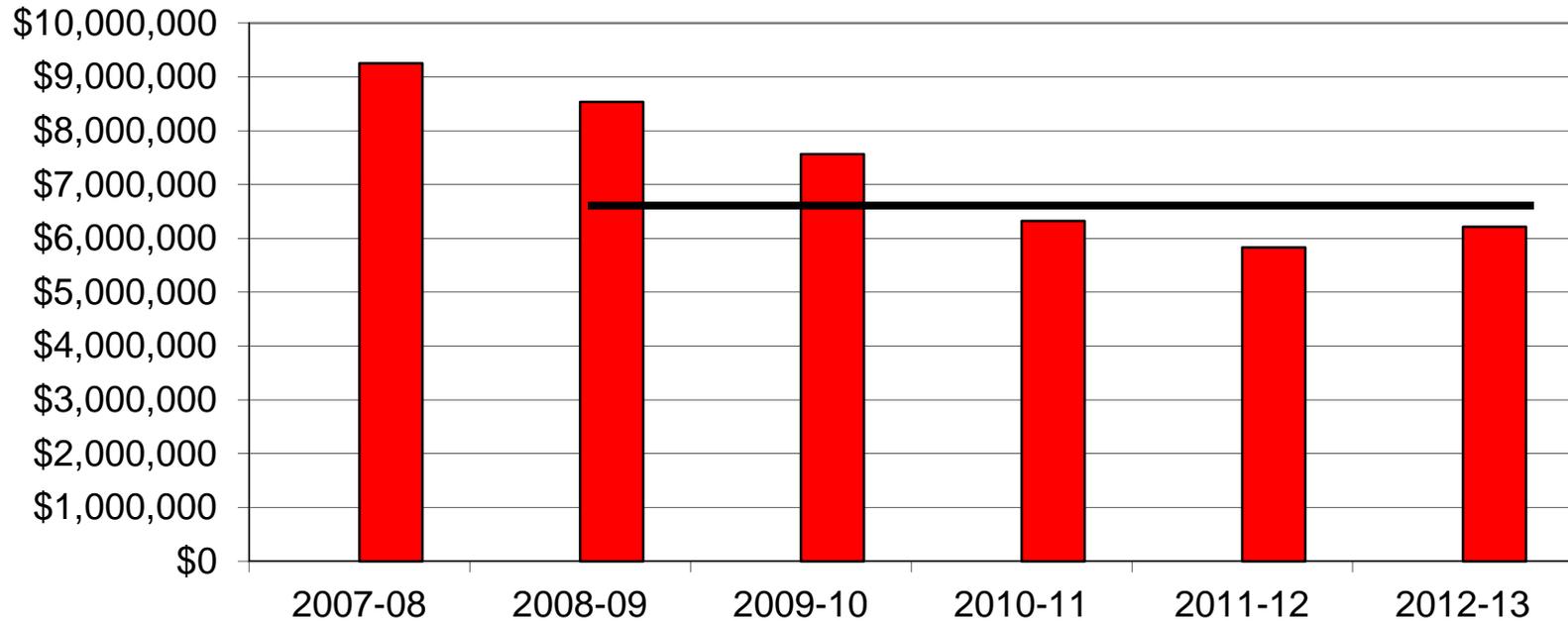
- State Funding – Formula
- Tuition and Fees
- Oil and Gas
- Oil and Gas Equipment Tax
- Mill Levy Property Taxes
- Auxiliary Enterprises
- Interest and misc fees
- Athletics

New Mexico Junior College State Appropriations

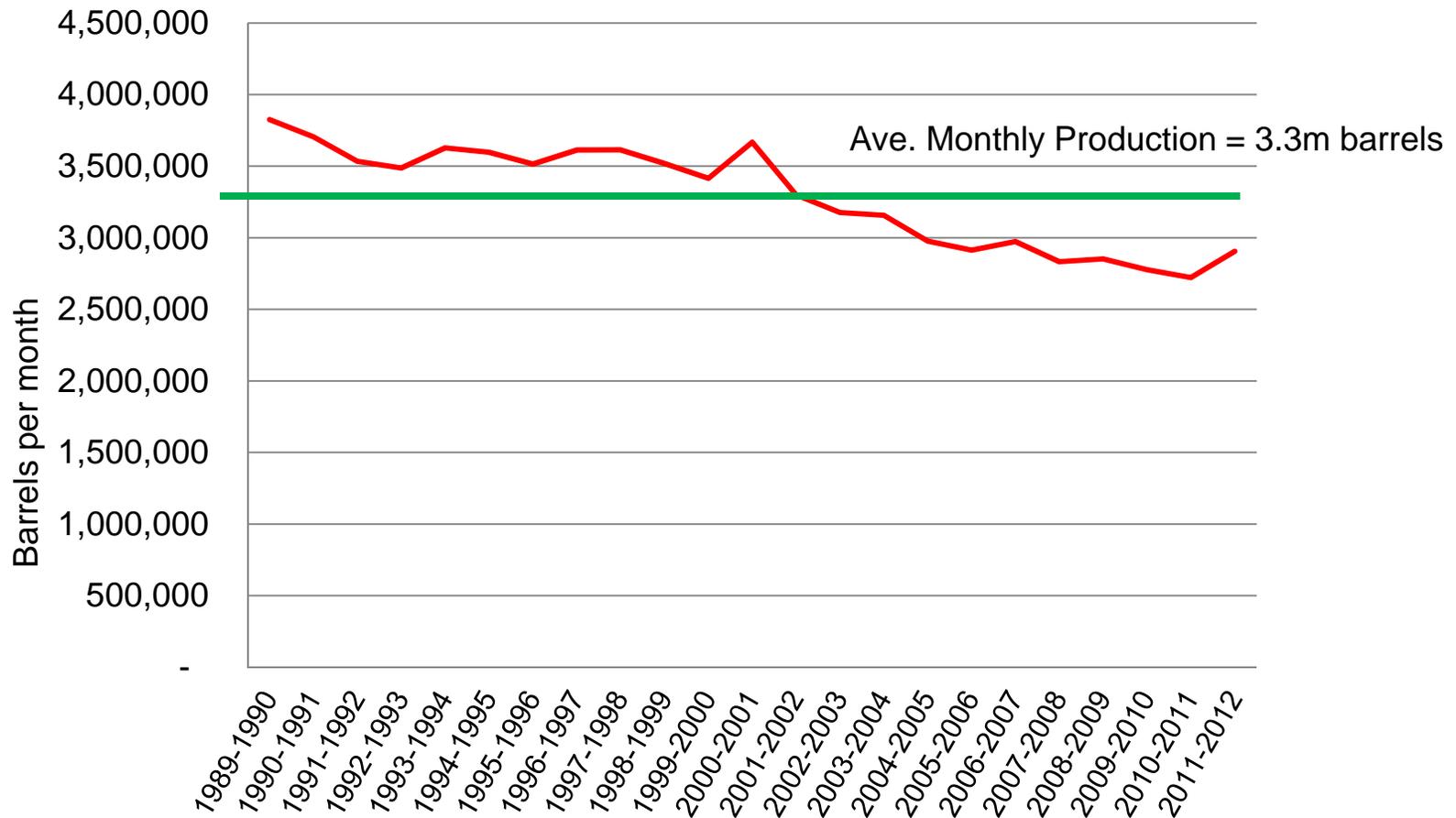
Fiscal Year	Appropriations \$
2012-13*	6,215,000
2011-12	5,829,300
2010-11**	6,324,000
2009-10	7,566,600
2008-09	8,536,474

History of State Appropriations

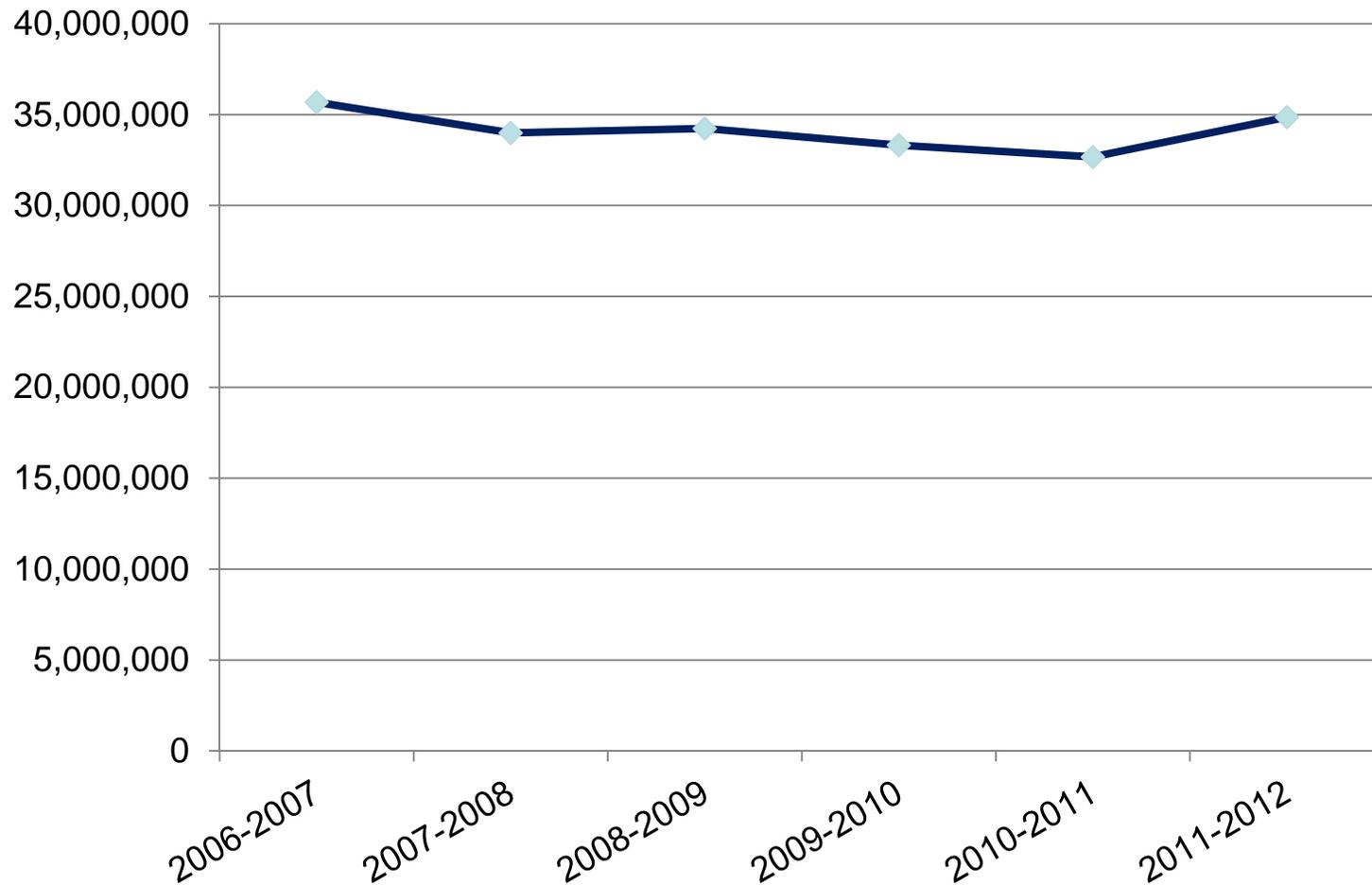
5-year average annual collections = \$6,894,274



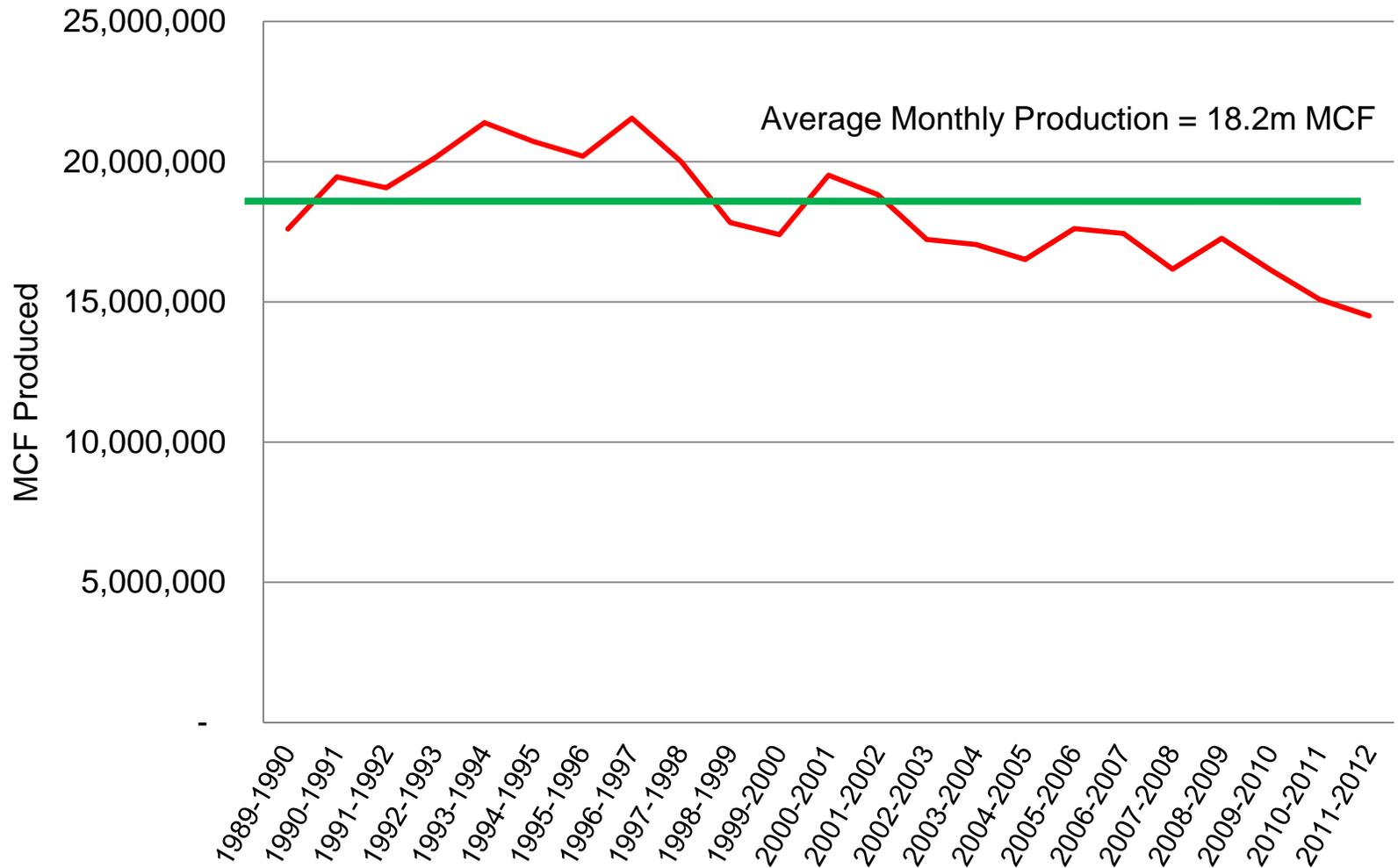
Long-term Average Monthly Oil Production in Lea County



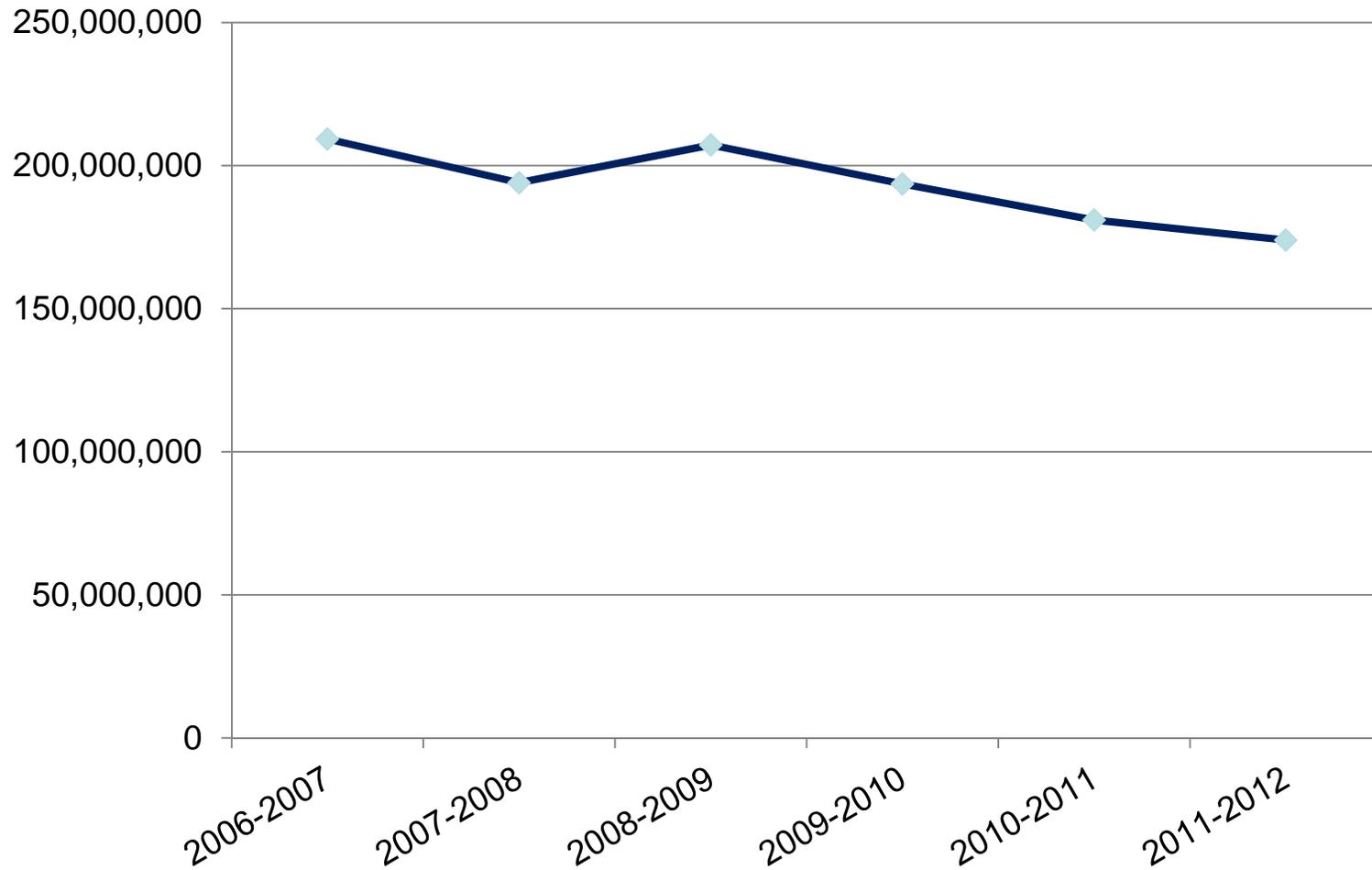
Annual Oil Production in Lea County BBLs 2006/07 through 2011/12



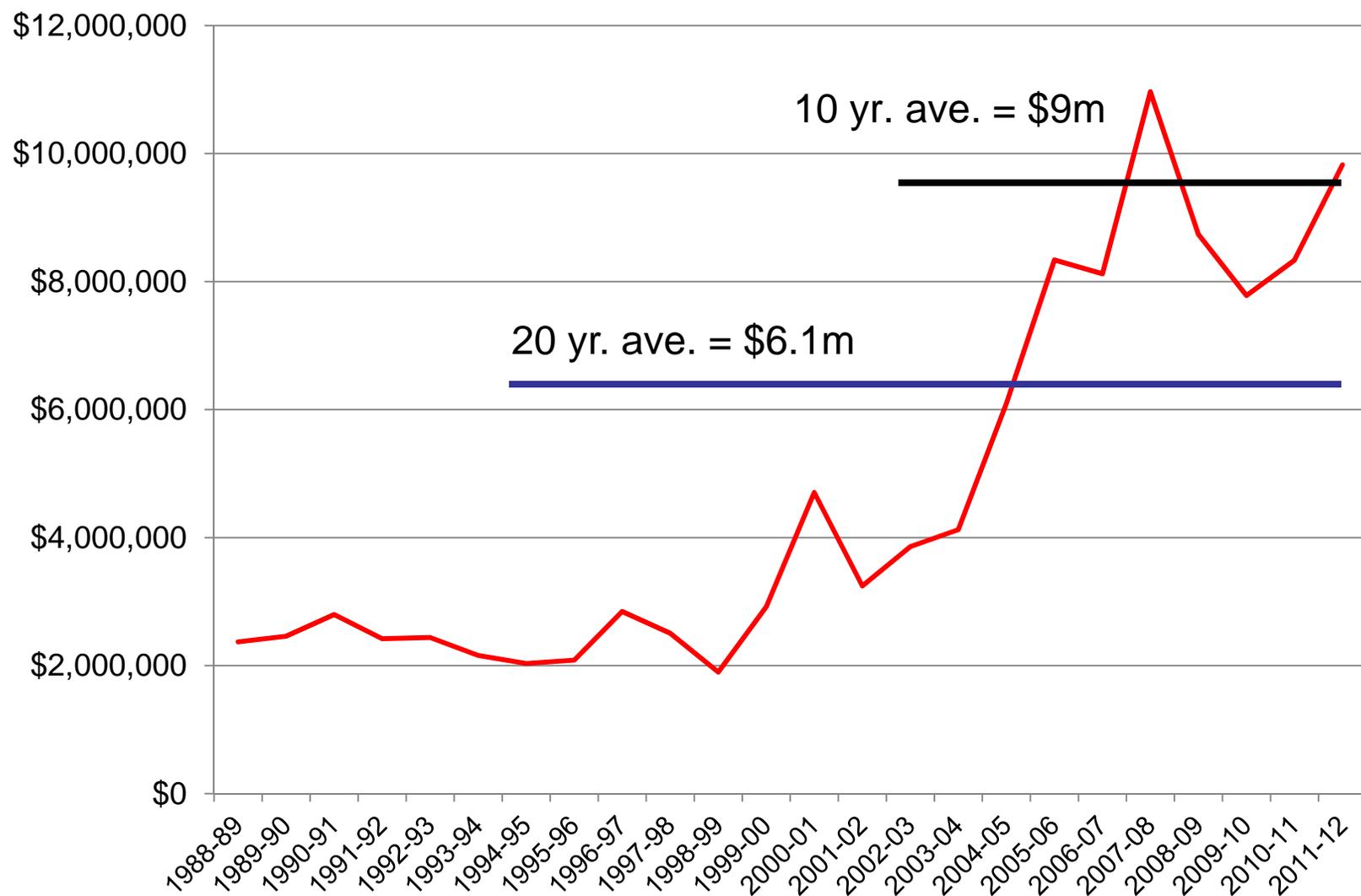
Long-term Average Monthly Gas Production in Lea County



Gas Production in Lea County MCF 2006/07 through 2011/12

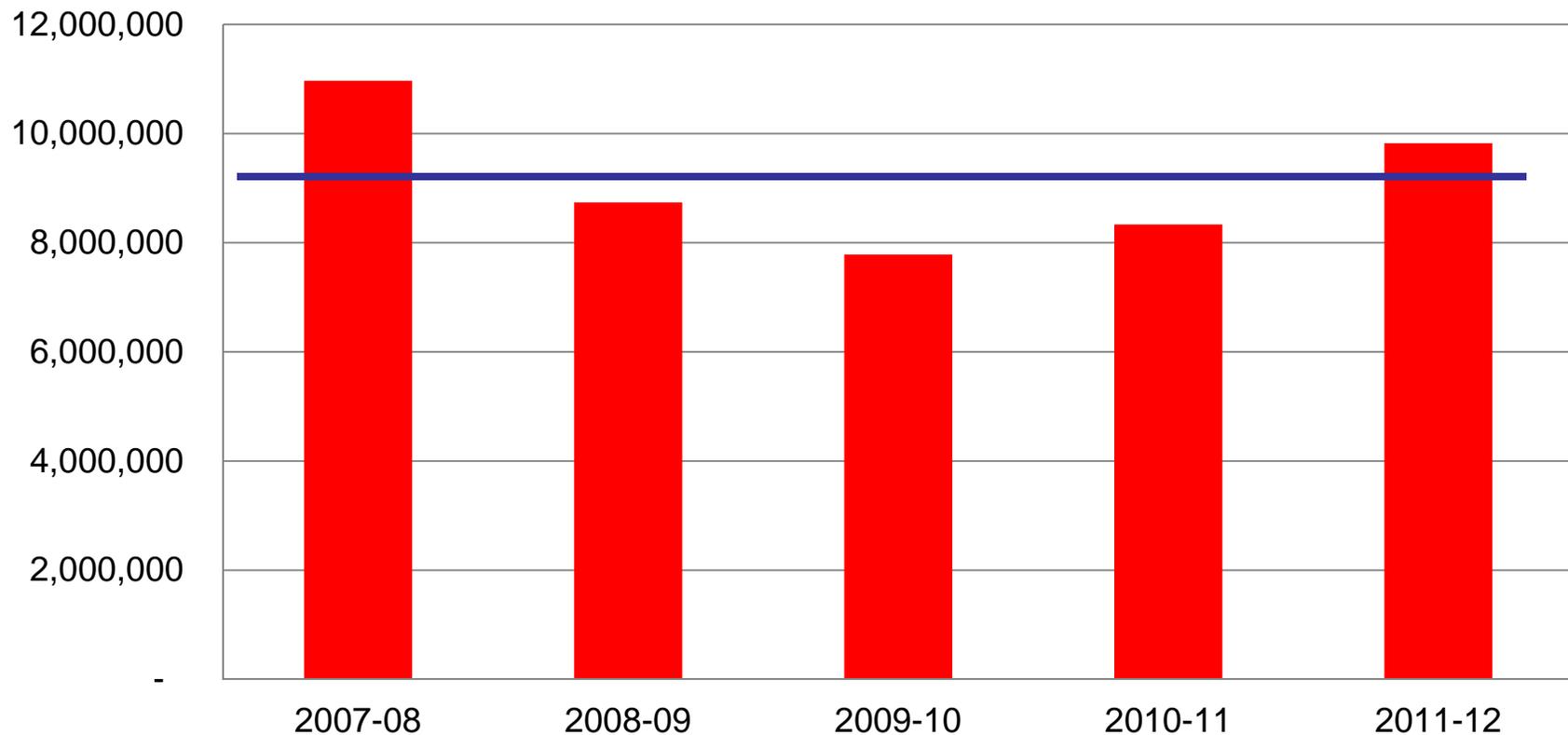


Long-term NMJC Oil and Gas Revenue



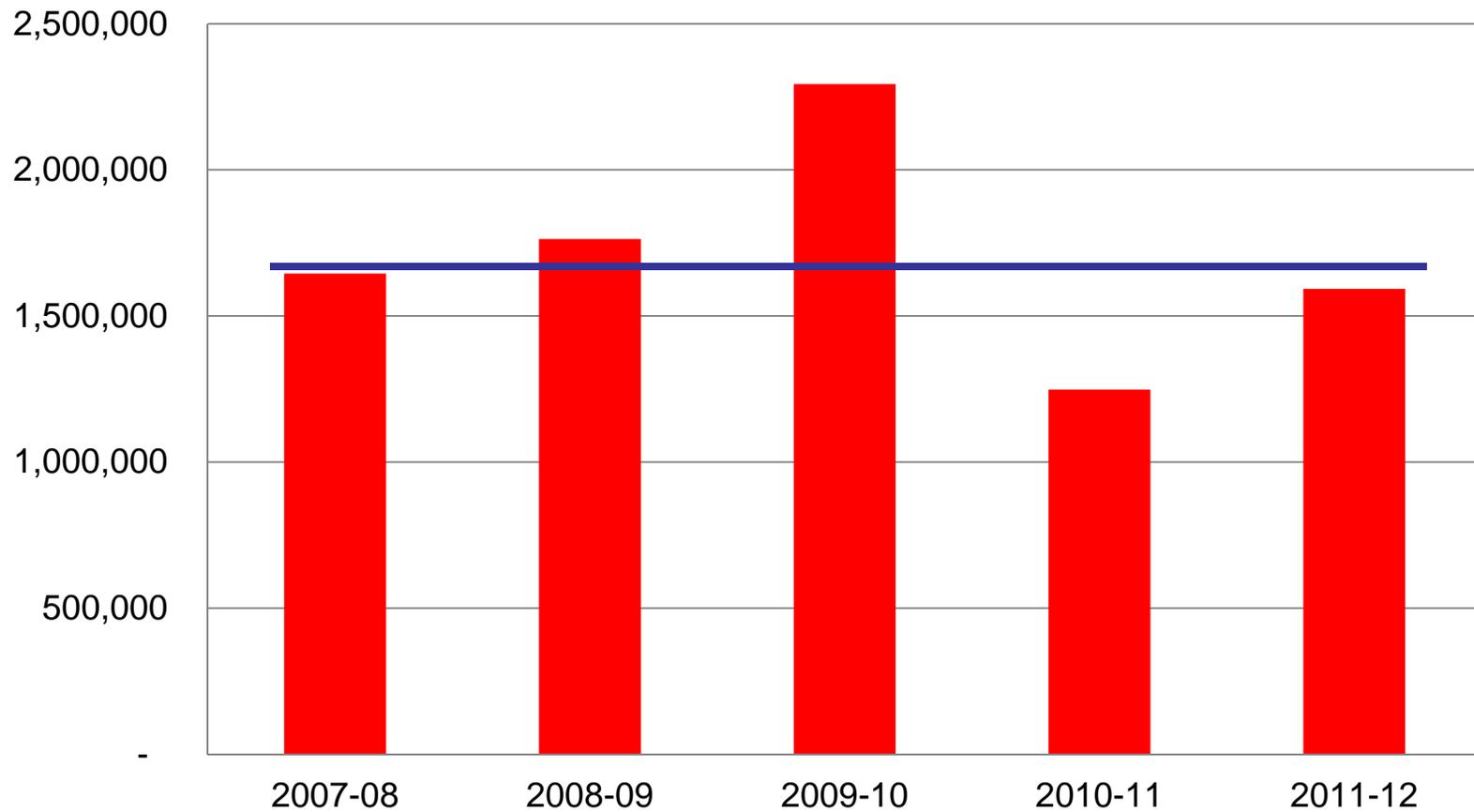
History of Oil and Gas Revenues

**5-year average annual collections =
\$9,128,618**



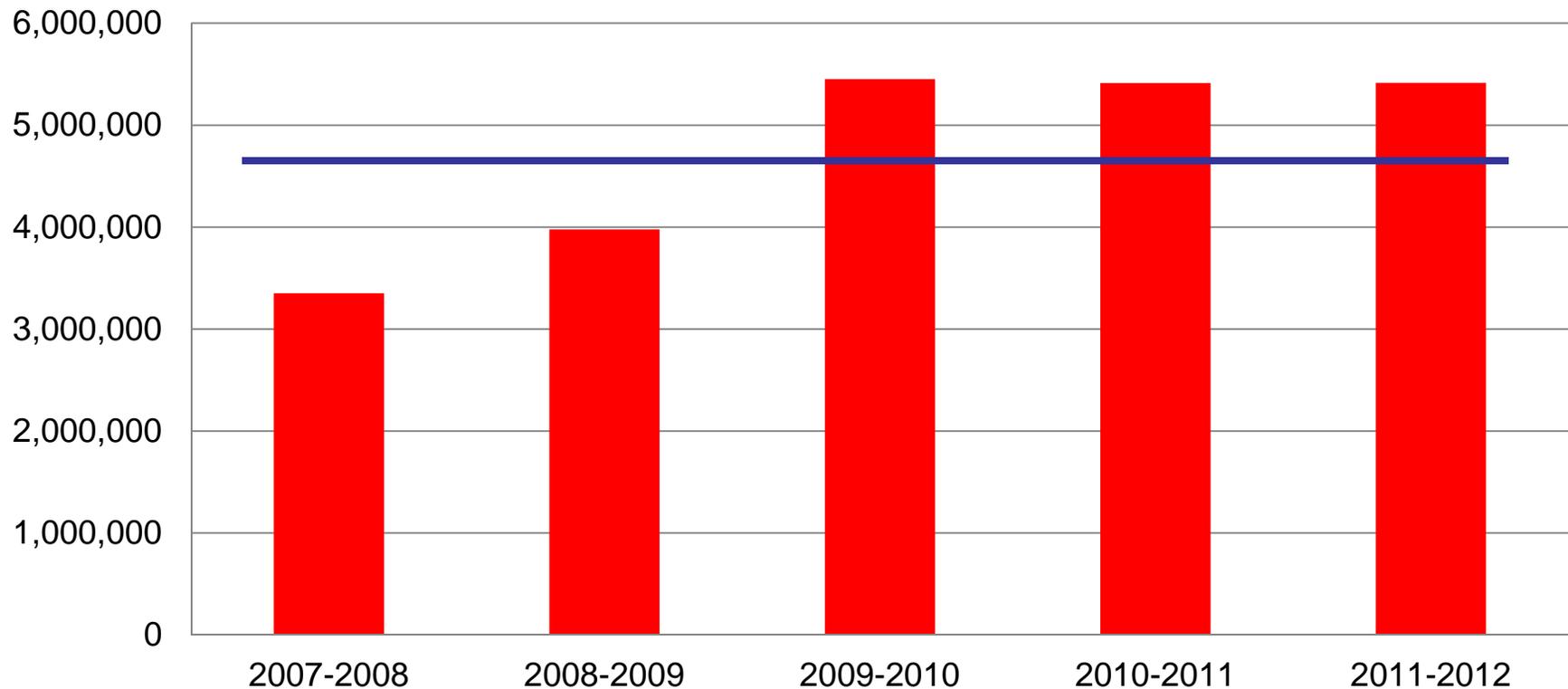
Oil & Gas Equipment Revenue

5-year average annual collections = \$1,708,504

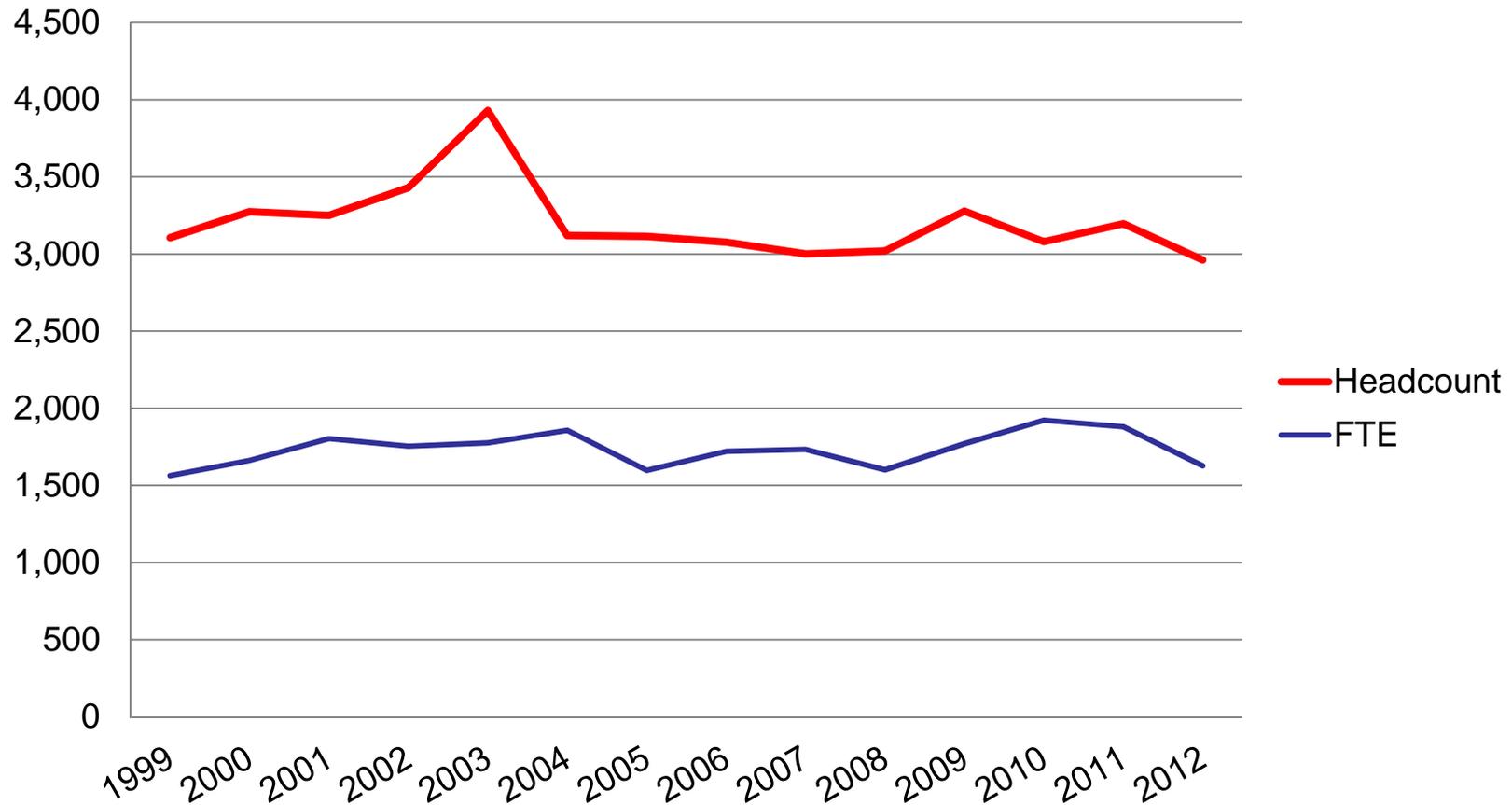


Property Tax Revenue

5-year average annual collections = \$4,721,616



NMJC Headcount and FTE History (based on Fall enrollment)



Enrollment Growth Demands

- Rural area community college
- Supply & demand drives program success
- For NMJC to grow credit enrollment, we must view reality from a new set of lenses
- NMJC's sustainability depends on ability to:
 - Change
 - Growth and sustainability of Lea county
 - Meet market/proven demands
 - Focus on our Vision

Sustainability by meeting market or proven demands

- Online Learning
- Campus Housing and closely coupled proven strategies
- Unique programs that support student interests and are high demand to drive larger than normal enrollments
- Training and Outreach (business model versus credit)
- Community Education Classes
- Continuing Education Courses (CEUs)
- Collaborative partnerships that benefit the college, the collaborating entity, and Lea County
- Proactively support Lea County economic development
- Continued diversification of Lea County Community

Proposed Funding Formula Changes

- The FY 12 general fund appropriation for each institution became the base for the FY 13 calculations.
- Equipment Repair and Replacement (ER&R) and Building Renewal and Replacement (BR&R) was rolled into the Base.
- Credit Hours are funded based on completion of courses and calculated to a three year average of end-of-semester completed enrollments.
- Performance Funding is based on graduation rates, end-of-course completion, and certificate attainment. Over time, more emphasis will be placed on performance and less emphasis on enrollments.
- Emphasis will be placed on STEM related degrees.
- The State takes credit for 2/5 of the NMJC mil levy and reduces the State Formula by 40% or 2/5.
- The mil levy credit moved to a two year average this year.
- Physical Education audit classes are not funded.

HED Formula Funding Grid Example

	Lower	Upper	Graduate
Tier 1	\$130.30	\$286.76	\$620.64
Tier 2	\$194.67	\$448.94	\$853.92
Tier 3	\$313.85	\$515.83	\$1,364.98

Adjusted NMJC End of Course Enrollments

Year	SCH	Adjusted
08-09	53,419	45,085
09-10	63,194	53,335
10-11	63,308	53,431
11-12	61,759	51,250*

The above end-of-course enrollments do not count “W” or
audit Physical Education classes.

Proposed Funding Formula Changes

- Physical Plant Operations and Maintenance and utility funding rolled into base.
- ER&R
- BR&R
- New Space – Moratorium on new Instruction and General space
- Honors Scholarships
- Athletic Funding
- Tuition Credit
- Revenue Credit – Working on a three year average

Lessons for NMJC

- Over the course of the next several years, the formula will continue to evolve. Institutional performance will become more important.
- NMJC Degrees and Certificates matter.
- End-of-course completions is our new benchmark.
- Stem, Nursing, and “At –risk” students matter.
- The Formula Task force begins work soon.

Facilities Master Plan

- Participation by all constituents
- Validated by 3D/I Consultants
- Board Approved in December 2005
- Provides Direction for Administration
- It takes time to Build Momentum

Master Plan Framework

- The plan provides a facilities implementation framework for the next 25 years.
- The plan divides the 25 years into:
 - Phase 1: 2006-2010
 - Phase 2: 2011-2015
 - Phase 3: 2016-2030

The Plan Update Provides for:

- Continued growth within the Circle by infill and expansion
- Completion of the array of possibilities outside the Circle
- Development of a “West Campus” and connection to the original Campus by pedestrian and vehicular traffic
- Retention of the existing array of parking inside and outside the Circle

Plan Context

To continue the wonderful legacy of growing the NMJC campus with a well designed plan, and build campus facilities that maintain quality construction.

Implementation

Phase 1: 2006-2010

- Infrastructure – Expand Central Plant and utilities, Fiber, Utilities to West Campus
- Landscape – Prepare landscaping and way finding master plan, install new way finding system, complete Heidel Hall Courtyard, accentuate the circle, revise the parking bays, install trees around track, construct Millen Drive entrance and campus edge

Implementation

Phase 1: 2006-2010

- Buildings – Remodel existing space vacated for Student Center expansion for classrooms and offices
 - Cowboy Hall of Fame
 - Caster Activity Center
 - Second Floor of Library

Implementation

Phase 1: 2006-2010

- Buildings continued...
 - Build new Training and Outreach Center
 - Build new Campus Housing
 - Expand and Remodel Continuing Education and relocate Maintenance.
 - Expand and remodel McLean Hall

Implementation

Phase 1: 2006-2010

- Facilities
 - Build new parking on west campus for facilities management and new apartments
 - Complete original entrance
 - Traffic signal
 - Left turn lanes at highway
 - Landscape on north and south sides outside of circle.

Implementation Phase 2: 2011-2015

- Establish University Center –
2nd Floor of Library
- New Equestrian Center

Higher Education Capital Project Prioritization

- Space Utilization or Instr. and General (I&G) sq ft/FTE (20%)
- Full Time Enrollment Trends/School (15%)
- Timeline for project completion (10%)
- Funding from other sources (10%)
- Green Screen for Buildings (10%)
- Facility Condition Index (FCI) (10%)
- Programmatic use of Building (20%)
- Safety (5%)

Green Screen for Building

- Must reduce the campus carbon footprint
- Must prove carbon reductions are taking place (Need a baseline)
 - User Behavior
 - Building design and engineering
- Must meet LEED Building/Certification
- Must implement a Campus-Wide Recycling and Waste Management Plan

FY14 Revenue Picture

	FY13 Budget	FY14 Proposed	2013/14	Difference
Tuition & Fees	3,684,200	3,684,200	-	-
State Appropriations	5,888,800	5,933,300	Increase	44,500
Oil & Gas	4,600,000	4,600,000	-	-
Oil & Gas Equip. Tax	1,500,000	1,655,000	Increase	155,000
Mill Levy	5,255,000	5,455,000	Increase	200,000
Auxiliary Enter.	2,198,000	2,198,000	-	-
Interest & Misc.	356,886	434,161	Increase	77,275
Athletics	326,200	330,900	Increase	4,700
	23,809,086	24,290,561	Increase	+481,475

		Budget 2011/2012	Budget 2012/2013	Budget 2013/2014	Increase (Decrease)	Page #	
President							
President's Office	1001	289,725	371,625	371,625	-	1	
Board	1010	18,950	18,950	18,950	-	2	
VP for Instruction	1011	94,788	97,500	97,500	-	3	
VP for Student Services	1012	93,051	96,773	96,773	-	3	
VP for Finance	1013	92,988	96,707	96,707	-	3	
VP for Training & Outreach	1014	93,897	97,653	97,653	-	3	
General Institutional Support	1025	177,500	213,500	213,500	-	4	
Institutional Foundation	1030	52,752	54,685	54,685	-	5	
Institutional Development	1031	30,439	31,657	31,657	-	6	
Institutional Effectiveness	1032	166,622	186,238	186,238	-	7	
College Communications	3071	281,886	286,716	286,716	-	8	
Computer Services	1050	879,715	898,387	935,532	37,145	9	Bandwidth
ELIN	1051	111,569	113,289	115,645	2,356	10	fee
Del Norte	1060	107,873	121,703	123,503	1,800	11	stipend
Lea County Cowboy Hall of Fame	1070	83,065	52,909	9,427	(43,482)	12	position deleted
Western Heritage Museum	1071	270,731	284,583	284,583	-	13	
Maintenance	1101	636,188	655,106	632,409	(22,697)	14	position transfer
Custodial	1102	552,703	612,486	612,486	-	15	
Grounds	1103	144,120	147,411	147,411	-	16	
Motor Pool	1104	13,000	13,000	13,000	-	17	
		4,191,562	4,450,878	4,426,000	(24,878)		

Vice President for Instruction								
Office of the Vice President for Instruction	2001	1,350,522	1,288,827	1,288,827	-	18		
Summer School	2002	291,354	293,854	293,854	-	19		
Instructional Support	2004	25,670	23,170	23,170	-	20		
Library Administration	2011	270,498	271,665	271,665	-	21		
Library Services	2012	200,217	200,217	200,217	-	22		
Nursing	2045	675,055	690,017	692,188	2,171	23	salary diff	
Learning Assistance Center	2104	74,588	76,610	76,610	-	24		
		2,887,904	2,844,360	2,846,531	2,171			

Division of Public Safety & Industry

Dean's Office of Public Safety & Industry	2041	236,769	242,506	242,506	-	25	
Criminal Justice	2042		46,800	46,800	-	26	
Corrections Academy	2043	46,602	48,466	48,466	-	27	
Law Enforcement Academy	2045	43,714	45,462	45,462	-	28	
Legal Assistant/Paralegal	2046	45,000	-		-	29	
EMT	2541	46,466	48,291	48,291	-	30	
Automotive Technology	2581	41,290	55,186	55,186	-	31	
Ford/ASSET	2582	117,365	120,216	120,216	-	32	
GM/ASEP	2583	122,804	127,106	127,106	-	33	
Automotive Recruiter	2584	49,073	49,005	-	(49,005)	34	moved to 3042
Culinary Arts/Building Trades	2621	5,950	5,950	5,950	-	35	
Computer Assisted Drafting	2641	4,250	4,250	4,250	-	36	
Design Communications	2643	850	850	850	-	37	
Cosmetology	2651	237,256	253,367	291,367	38,000	38	new position
Welding	2661	76,426	78,426	78,426	-	39	
		1,073,815	1,125,881	1,114,876	(11,005)		

Dean of Arts & Humanities

Office Dean A &H	2101	189,536	149,322	149,322	-	40	
Transitional Studies	2103	144,631	151,918	151,918	-	41	
English	2121	216,467	231,408	231,408	-	42	
Humanities	2141		200	200	-	43	
Education/Early Childhood	2161	50,638	53,664	53,664	-	44	
Languages	2181	47,310	49,702	49,702	-	45	
Performing Arts	2221	6,593	63,755	63,755	-	46	
Music - Band	2222	59,869	69,164	69,164	-	47	
Music - Vocal	2223	2,500	3,500	3,500	-	48	
Ceramics	2321		2,000	2,000	-	49	
Drawing & Painting	2322	47,636	50,041	50,041	-	50	
Photography	2323		1,000	1,000	-	51	
		765,180	825,674	825,674	-		

Dean of Business, Math & Sciences

Office Dean Business, Math & Sciences	2801	152,901	157,462	157,462	-	52	
Math	2811	161,210	167,414	167,414	-	53	
Physical Education	2821	706,069	733,573	734,239	666	54	Salary diff
Biology	2831	188,373	181,142	172,615	(8,527)	55	Salary diff
Chemistry/Astronomy	2832	71,958	74,666	49,011	(25,655)	56	Salary diff
Geology	2833	52,910	54,943	54,943	-	57	
Anatomy/Microbiology	2834	13,451	13,451	13,451	-	58	
Physics/Engineering	2835	41,668	43,245	43,245	-	59	
History/Government/Anthropology	2851	121,254	126,039	126,039	-	60	
Psychology	2852	82,384	85,618	89,703	4,085	61	Salary diff
Sociology	2853	81,489	84,688	88,773	4,085	62	Salary diff
Business/Accounting/Economics	2601	172,217	178,767	178,767	-	63	
Computer Information Systems	2642	50,042	51,818	51,818	-	64	
		1,895,926	1,952,826	1,927,480	(25,346)		

Vice President for Training & Outreach

Office Vice President for Training & Outreach	2910	11,220	11,220	11,220	-	65	
Dean's Office for Extended Learning	2901	174,543	179,767	179,767	-	66	
Transportation Training	2902	64,281	66,108	66,108	-	67	
Continuing Education	2903	70,676	73,143	73,143	-	68	
Events	2904	29,406	31,095	32,616	1,521	69	Salary diff
Distance Learning	2905	134,436	138,483	136,898	(1,585)	70	Salary diff
Lea County Distance Education	2003	158,127	162,014	155,726	(6,288)	71	Salary diff
Workforce Training	2906	47,321	111,494	111,494	-	72	
Truck Driving Training	2909	72,999	74,930	74,930	-	73	
Equine Technology	2912		70,000	70,000	-	74	
Energy Technology	2913	-	-	100,000	100,000	75	new position
Entertainment Technology	2914			100,000	100,000	76	new position
		763,009	918,254	1,111,902	193,648		

Vice President for Student Services

Office Vice President for Student Services	3001	49,454	51,024	51,024	-	77	
Counseling Office	3021	216,123	223,312	214,155	(9,157)	78	Salary diff
SSS	3022	5,000	5,000	5,000	-	79	
Upward Bound	3024	2,500	2,500	2,500	-	80	
Enrollment Management	3041	177,509	183,884	192,734	8,850	81	Salary diff
Student Recruiting	3042	139,567	143,348	192,430	49,082	82	Salary moved from Auto Recruiting plus travel
Financial Aid	3061	187,527	194,565	198,050	3,485	83	Salary diff
Testing Center	2105	76,746	80,801	80,801	-	84	
Institutional Workstudy	3064	100,000	85,000	85,000	-	85	
Student Tuition Waivers	3067	400,000	450,000	475,000	25,000	85	increased waivers
Student Life	3081	155,154	157,373	157,373	-	86	
Residential Housing	3082	250,426	259,574	269,574	10,000	87	parttime salary increase
Security	3101	278,692	291,926	285,189	(6,737)	88	Salary diff
Athletic Administration	3121	151,299	221,435	181,931	(39,504)	89	position deleted
Basketball - Men	3122	106,725	106,725	106,725	-	90	
Basketball - Women	3123	109,565	109,565	109,565	-	91	
Baseball	3124	143,272	143,272	143,272	-	92	
Golf	3125	60,833	60,833	60,833	-	93	
Rodeo	3126	171,606	173,493	173,493	-	94	
Athletic Training	3127	39,210	39,210	39,210	-	95	
Cross Country - Women	3128	122,415	122,415	122,415	-	96	
Cheerleaders	3129	22,103	22,103	22,103	-	97	
Volleyball	3130		70,000	-	(70,000)	98	positon deleted
		2,965,726	3,197,358	3,168,377	(28,981)		

Business Office	4001	292,655	302,243	331,994	29,751	99	position transfer
Human Resources	4010	149,706	154,057	160,745	6,688	100	Salary diff
Telephone/Mail Services	4030	123,296	115,383	115,383	-	101	
Fringe Benefits	4011	3,549,654	3,825,059	3,900,059	75,000	102	
Bookstore	4040	1,110,028	1,113,128	1,113,128	-	103	
Food Service	4050	300,000	320,000	320,000	-	104	
Document Center	4060	43,394	48,160	48,160	-	105	
Insurance	4101	270,000	284,000	307,000	23,000	106	Premium increase

Increase
(Decrease) Page
#

Utilities		1,000,000	1,000,000	1,000,000	-	107	
Compensation (State Funded)					-		
ERB (State Funded)					-		
State Funded Group Insurance					-		
Salary Increase from Degree changes					-		
Debt Service		359,026	359,064	276,000	(83,064)		pmt adjustment
Group Insurance adjustment					-		
		7,197,759	7,521,094	7,572,469	51,375		

Compensation 2%				200,800			
3 % Scholarship (State Funded)		93,551	93,551	93,551	-		
BR&R		597,281	597,281	597,281	-		
ER&R (State Funded)		332,720	332,720	332,720	-		
Nursing (State Funded)		72,900	72,900	72,900	-		
		1,096,452	1,096,452	1,297,252	200,800		
		22,837,333	23,932,777	24,290,561			

Thank you!

